

May 25, 2023

To,
The Manager,
National Stock Exchange of India Limited ('NSE'),
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dear Sir/Madam,

Sub: Submission of Audited Financial Results for the quarter and Financial Year Ended March 31, 2023, along with Statutory Auditors Report pursuant to Regulations 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR)

Pursuant to Regulation 52 of the SEBI LODR Regulations, please find enclosed the following:

1. Audited Financial Results for the Quarter and Financial Year Ended March 31, 2023.
1. Statutory Audit Report issued by Ms. MSKA & Associates for the Financial Year Ended March 31, 2023.
2. Ratios as required under Regulation 52(4) of the SEBI LODR.
3. Security Cover for the Quarter and Financial Year Ended March 31, 2023, pursuant to Regulations 54(2) and 54(3) of the SEBI LODR.
4. Disclosure of Utilization of Issue Proceeds of Non-Convertible Debentures for the Quarter Ended March 31, 2023, pursuant to Regulations 52 (7) and 52 (7A) of the SEBI LODR.
5. Details of Related Party Transactions pursuant to Regulation 23 of the SEBI LODR for Half-year Ended March 31, 2023.
6. Initial Disclosure for the Financial Year 23-24 and Annual Disclosure for the Financial Year 22-23 as per Chapter XII - Fund raising by issuance of debt securities by large corporate of SEBI Operational Circular dated August 10, 2021.
7. Declaration pursuant to Regulation 52(3)(a) of SEBI LODR.

Further, in accordance with Regulation 52(8) of the SEBI LODR, the Company would be publishing the Audited Financial Results for the Quarter and Financial Year Ended March 31, 2023, in the newspaper.

You are requested to kindly take the same on record.

Thanking You,

Yours Sincerely,
For **Toyota Financial Services India Limited,**

Nithya Prabhu R
Company Secretary and Compliance Officer
ICSI Membership No: F9087
Enclosure(s): As above

TOYOTA FINANCIAL SERVICES INDIA LIMITED

Registered Office: No. 21, Centropolis, First Floor, 5th Cross, Langford Road, Shanti Nagar, Bangalore – 560 025
P: +91 80 4344 2800 | F: +91 80 4344 2930 | cs@tfsin.co.in | www.toyotafinance.co.in | CIN: U74900KA2011FLC058752

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Statement of Audited Financial Results for the quarter and year ended 31 March 2023

(Amounts are in Rs. Million, except per share data)

| S.No. | Particulars | Quarter ended | | | Year ended | |
|-----------|--|------------------|------------------|-----------------|------------------|-----------------|
| | | 31 March 2023 | 31 December 2022 | 31 March 2022 | 31 March 2023 | 31 March 2022 |
| | | Audited** | Unaudited | Audited** | Audited | Audited |
| 1 | Revenue from operations | | | | | |
| | (a) Interest income | 1,825.59 | 1,742.50 | 1,530.23 | 6,767.88 | 6,211.00 |
| | (b) Rental income | 44.50 | 57.99 | 47.08 | 186.22 | 155.73 |
| | (c) Fees and commission income | 1.73 | 1.48 | 0.79 | 6.86 | 4.02 |
| | (d) Net gain on fair value changes | 9.11 | - | - | 45.09 | 103.87 |
| | (e) Others | 96.51 | 89.80 | 81.01 | 364.71 | 305.70 |
| | Total revenue from operations (a+b+c+d+e) | 1,977.44 | 1,891.77 | 1,659.11 | 7,370.76 | 6,780.32 |
| | (f) Other income | 13.10 | 16.29 | 0.60 | 35.91 | 1.98 |
| | Total income (a+b+c+d+e+f) | 1,990.54 | 1,908.06 | 1,659.71 | 7,406.67 | 6,782.30 |
| 2 | Expenses | | | | | |
| | (a) Finance costs | 1,085.57 | 1,052.34 | 857.43 | 3,953.34 | 3,399.92 |
| | (b) Net loss on fair value changes | - | 69.84 | 21.11 | - | - |
| | (c) Impairment on financial instruments | 43.06 | (104.76) | 66.41 | (81.33) | 643.18 |
| | (d) Employee benefit expenses | 204.55 | 173.25 | 154.66 | 717.51 | 569.49 |
| | (e) Depreciation and amortisation | 66.63 | 68.04 | 98.19 | 272.18 | 232.14 |
| | (f) Other expenses | 231.13 | 244.53 | 215.99 | 894.83 | 806.06 |
| | Total expenses (a+b+c+d+e+f) | 1,630.94 | 1,503.24 | 1,413.79 | 5,756.53 | 5,650.79 |
| 3 | Profit before tax for the period / year (1-2) | 359.60 | 404.82 | 245.92 | 1,650.14 | 1,131.51 |
| 4 | Tax expense: | | | | | |
| | (a) Current tax | 61.70 | 65.05 | 47.49 | 255.45 | 240.61 |
| | (b) Deferred tax charge / (credit) | 29.96 | 36.79 | 10.36 | 154.91 | 49.89 |
| | Total tax expense (a+b) | 91.66 | 101.84 | 57.85 | 410.36 | 290.50 |
| 5 | Profit after tax for the period / year (3-4) | 267.94 | 302.98 | 188.07 | 1,239.78 | 841.01 |
| 6 | Other comprehensive income (OCI) | | | | | |
| | Items that will not be reclassified to statement of profit or loss | | | | | |
| | (i) Remeasurement of defined benefit plan | (0.83) | 1.16 | (3.47) | 0.59 | (4.36) |
| | (ii) Income tax relating to items that will not be reclassified to statement of profit or loss | 0.21 | (0.30) | 0.87 | (0.15) | 1.10 |
| | Total other comprehensive (loss) / income for the period / year (net of taxes) (i+ii) | (0.62) | 0.86 | (2.60) | 0.44 | (3.26) |
| 7 | Total comprehensive income for the period / year (5+6) | 267.32 | 303.84 | 185.47 | 1,240.22 | 837.75 |
| 8 | Paid up equity share capital | 11,101.47 | 9,579.73 | 9,579.73 | 11,101.47 | 9,579.73 |
| 9 | Reserves (excluding Revaluation Reserve) | 3,221.26 | 2,953.94 | 1,981.04 | 3,221.26 | 1,981.04 |
| 10 | Earnings per share* | | | | | |
| | (a) Basic EPS (in Rupees) | 0.25 | 0.32 | 0.20 | 1.26 | 0.88 |
| | (b) Diluted EPS (in Rupees) | 0.25 | 0.32 | 0.20 | 1.26 | 0.88 |
| | Face value per share (in Rupees) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |

Amounts and per share data are rounded off to nearest two decimal points

*Refer Note 10

**Refer Note 11



1 Statement of assets and liabilities as at 31 March, 2023

(Amounts are in Rs. Million)

| S.No. | Particulars | As at | As at |
|----------|---|------------------|------------------|
| | | 31 March 2023 | 31 March 2022 |
| | | Audited | Audited |
| A | Assets | | |
| 1 | Financial assets | | |
| | (a) Cash and cash equivalents | 2,111.24 | 2,575.28 |
| | (b) Derivative financial instruments | 453.36 | 659.86 |
| | (c) Trade receivables | 36.73 | 22.56 |
| | (d) Loans | 86,516.54 | 67,552.79 |
| | (e) Investments | 2,547.48 | 2,419.40 |
| | (f) Other financial assets | 53.68 | 39.32 |
| | Total financial assets | 91,719.03 | 73,269.21 |
| 2 | Non-financial assets | | |
| | (a) Current tax assets (net) | 98.03 | 133.82 |
| | (b) Deferred tax assets (net) | 578.74 | 733.80 |
| | (c) Property, plant and equipment | 383.12 | 442.54 |
| | (d) Intangible assets under development | - | 17.23 |
| | (e) Other intangible assets | 144.84 | 165.08 |
| | (f) Right-of-use assets | 58.37 | 53.78 |
| | (g) Other non-financial assets | 356.91 | 246.13 |
| | Total non-financial assets | 1,620.01 | 1,792.38 |
| | Total Assets | 93,339.04 | 75,061.59 |
| B | Liabilities and Equity | | |
| 1 | Financial liabilities | | |
| | (a) Derivative financial instruments | 62.42 | 35.20 |
| | (b) Trade payables | | |
| | (i) Total outstanding dues of micro enterprises and small enterprises | 13.59 | 26.10 |
| | (ii) Total outstanding dues of creditors other than micro enterprises and small enterprises | 937.79 | 1,240.56 |
| | (c) Debt securities | 25,615.83 | 25,223.83 |
| | (d) Borrowings (other than debt securities) | 46,822.18 | 33,416.78 |
| | (e) Lease liabilities | 60.53 | 59.78 |
| | (f) Other financial liabilities | 4.32 | 3.42 |
| | Total financial liabilities | 73,516.66 | 60,005.67 |
| 2 | Non-financial liabilities | | |
| | (a) Current tax liabilities (net) | - | - |
| | (a) Provisions | 133.22 | 125.88 |
| | (b) Other non-financial liabilities | 71.40 | 49.00 |
| | Total non-financial liabilities | 204.62 | 174.88 |
| 3 | Equity | | |
| | (a) Equity share capital | 11,101.47 | 9,579.73 |
| | (b) Other equity | 8,516.29 | 5,301.31 |
| | Total equity | 19,617.76 | 14,881.04 |
| | Total Liabilities and Equity | 93,339.04 | 75,061.59 |



2 Statement of cash flows for the year ended 31 March 2023

(Amounts are in Rs. Million)

| S.No. | Particulars | Year ended | |
|----------|---|--------------------|-------------------|
| | | 31 March 2023 | 31 March 2022 |
| | | Audited | Audited |
| A | Cash flow from operating activities | | |
| | Profit for the year | 1,650.14 | 1,131.51 |
| | Adjustments for : | | |
| | Depreciation, amortisation and impairment | 272.18 | 232.14 |
| | Net gain on derecognition of property, plant and equipment | (13.18) | (1.55) |
| | Net gain on fair value changes | (45.09) | (103.87) |
| | Interest income | (6,767.88) | (6,211.00) |
| | Interest on lease liability | 1.94 | 4.62 |
| | Interest on debt securities | 1,355.53 | 1,641.54 |
| | Interest on borrowings (other than debt securities) | 2,594.19 | 1,750.06 |
| | Impairment on financial instruments | (81.33) | 643.18 |
| | Others (includes Interest on Security deposits) | (2.25) | 2.60 |
| | Operating profit before working capital changes | (1,035.75) | (910.77) |
| | Changes in working capital : | | |
| | Decrease in trade payables | (315.28) | 318.01 |
| | Increase in other financial liabilities | 0.90 | (21.03) |
| | Increase in other non-financial liabilities | 22.40 | (15.83) |
| | Increase in provisions | 11.94 | 13.19 |
| | Increase in loans | (18,797.91) | 11.20 |
| | Increase in trade receivables | (14.17) | (18.14) |
| | Increase in other financial assets | (14.36) | 54.34 |
| | Increase in other non-financial assets | (110.77) | (81.55) |
| | Interest received | 6,669.14 | 6,194.23 |
| | Interest paid on debt securities | (1,375.90) | (1,479.50) |
| | Interest paid on borrowings (other than debt securities) | (2,630.82) | (1,791.85) |
| | Cash used in operations | (17,590.58) | 2,272.30 |
| | Taxes paid (including tax deducted at source) | (219.65) | (304.22) |
| | Net cash used in operating activities | (17,810.23) | 1,968.08 |
| B | Cash flow from investing activities | | |
| | Purchase of property, plant and equipment | (267.11) | (394.93) |
| | Purchase of other intangible assets | (7.12) | (54.66) |
| | Sale of property, plant and equipment | 158.19 | 63.86 |
| | Proceeds from sale of investments | 12,022.99 | 2,920.79 |
| | Purchase of investments | (12,141.17) | (4,334.66) |
| | Net cash used in investing activities | (234.22) | (1,799.60) |
| C | Cash flow from financing activities | | |
| | Proceeds from issue of equity share capital (inclusive of securities premium) | 3,496.50 | - |
| | Debt securities issued | 10,412.43 | 6,449.34 |
| | Debt securities repaid | (10,000.00) | (4,800.00) |
| | Borrowings other than debt securities received | 67,473.92 | 42,392.12 |
| | Borrowings other than debt securities repaid | (53,753.08) | (43,141.12) |
| | Payment of lease Liability | (47.42) | (52.05) |
| | Interest paid on Lease Liability | (1.94) | (4.83) |
| | Net cash generated from financing activities | 17,580.41 | 843.46 |
| | Net increase / (decrease) in cash and cash equivalents (A)+(B)+(C) | (464.04) | 1,011.94 |
| | Cash and cash equivalents, beginning of the year | 2,575.28 | 1,563.34 |
| | Cash and cash equivalents, end of the year (refer below) | 2,111.24 | 2,575.28 |
| | Cash and cash equivalents comprise of: | | |
| | Cash on hand | 0.00 | 0.00 |
| | Balances with banks | | |
| | In current accounts | 260.48 | 246.83 |
| | Demand deposits (less than 3 months maturity) | 1,850.76 | 2,328.45 |
| | Bank overdraft | - | - |
| | Total | 2,111.24 | 2,575.28 |



- 3 Toyota Financial Services India Limited ('the Company') is Non-Banking Finance Company registered with the Reserve Bank of India and classified the Company as Non-Deposit taking Non-Banking Finance Company - Asset Finance Company (now Investment and Credit Company i.e. NBFC-ICC) with effect from 13 November 2015.
- 4 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 ('the Act'), read with Companies (Indian Accounting standards) rules, 2015, as amended, and generally accepted accounting practices in India, in compliance with Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, as amended ('the Listing Regulations'). Any application guidance/ clarifications/ directions issued by the Reserve Bank of India or other regulators are implemented as and when they are issued/ applicable.
- 5 The financial results have been reviewed by the Audit Committee on 25 May 2023 and recommended for adoption to the Board of Directors. The Board of Directors of the Company have considered and approved the same at its meeting held on 25 May 2023.
- 6 The financial results for the year ended 31 March 2023 have been audited by the statutory auditors of the Company and have issued an unmodified opinion thereon.
- 7 Other Equity includes Statutory Reserve as per Section 45-IC of Reserve Bank of India Act, 1934, balance in Securities Premium, Retained Earnings and Other Comprehensive Income.
- 8 The Company is engaged primarily in the business of vehicle financing and there are no separate reportable segments as per Ind AS 108 "Operating Segments".
- 9 Information as required by the Regulation 54 of the SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015: Security coverage available as on 31 March 2023 in case of Secured non-convertible debenture issued by the Company is 1.1 times. The Secured non-convertible debentures issued by the Company are fully secured by creation and maintenance of exclusive charge on loan receivables of the Company, to the extent as stated in the respective Information Memorandum. The details for security cover as per the format prescribed by the SEBI vide circular dated 19 May 2022 is enclosed (refer Annexure 3).
- 10 Earnings per equity share for the quarter ended 31 March 2023, 31 December 2022, 31 March 2022 have not been annualised.
- 11 The figures for the quarter ended March 31, 2023 and March 31, 2022 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of third quarter of the respective financial year, which were subjected to limited review.
- 12 Information as required by Regulation 52 (4) of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 has been made to the stock exchange in this regard (refer Annexure 1).
- 13 The Company has not transferred and acquired loans to/from other entities during the year as prescribed under Master Direction – Reserve Bank of India (Transfer of Loan Exposures) Directions, 2021 vide ref. no. RBI/DOR/2021-22/86 DOR.STR.REC.51/21.04.048/2021-22 dated 24 September 2021.
- 14 The Company is a "Large Corporate" as per criteria under SEBI circular SEBI/HO/DDHS/P/CIR/2021/613. Necessary disclosure had been made to the stock exchanges in this regard (refer Annexure 2).
- 15 During the year 15,21,73,913 equity shares of Rs 10 each have been allotted on 23 Jan 2023 for cash, at a premium of Rs. 13 each (Total of Rs 3,49,99,99,999) pursuant to a resolution of shareholders passed at Extraordinary General Meeting held on 22 Dec 2022.
- 16 Disclosure on Resolution Framework 1 and resolution Framework 2 for COVID-19 related stress in terms of RBI circulars, RBI/2020-21/16 DOR.No.BP.BC/3/21.04.048/2020-21 dated 6 August 2020 and RBI/2021-22/31/DOR STR.REC.11/21.04.048/2021-22 dated 05 May 2021.

Format B:

(Amounts are in Rs. Million, except Number of accounts)

| Type of borrower* | Exposure to accounts classified as Standard consequent to implementation of resolution plan - Position as at 30 September 2022 (A) | Of (A), aggregate debt that slipped into NPA during the half year ended 31 March 23 | Of (A) amount written off during the half year ended 31 March 2023 | Of (A) amount paid by the borrowers during the half year ended 31 March 2023 | Exposure to accounts classified as Standard consequent to implementation of resolution plan - Position as at the 31 March 2023 |
|---------------------|--|---|--|--|--|
| Personal Loans | 279.30 | 52.24 | - | 49.98 | 177.08 |
| Corporate persons** | 141.32 | - | - | 51.63 | 89.69 |
| of which MSMEs | 137.74 | - | - | 51.21 | 86.53 |
| Others | - | - | - | - | - |
| Total | 420.62 | 52.24 | - | 101.61 | 266.77 |

* Auto loans and auto related loans

** As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016


Narayanaswamy Raja
Managing Director & CEO

Place: Bangalore
Date: 25 May 2023



Independent Auditor's Report on Annual Financial Results of Toyota Financial Services India Limited pursuant to the Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended

To the Board of Directors of Toyota Financial Services India Limited

Report on the Audit of Financial Results

Opinion

We have audited the accompanying statement of annual financial results of Toyota Financial Services India Limited (hereinafter referred to as "the Company") for the year ended March 31, 2023 ("the Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Statement:

- (i) is presented in accordance with the requirements of the Listing Regulations in this regard; and
- (ii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rules, 2015, as amended to the extent applicable, and other accounting principles generally accepted in India, of net profit and other comprehensive income and other financial information of the Company for the year ended March 31, 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the financial results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Statement under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Management and Board of Directors' Responsibilities for the Financial Results

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared on the basis of the annual financial statements. The Company's Board of Directors is responsible for the preparation and presentation of this Statement that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015, as amended issued thereunder and other accounting principles generally accepted in India and in compliance with the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records,



relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors of the Company is responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the financial reporting process of the Company.

Auditor's Responsibilities for the Audit of the Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance of the Company of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



MSKA & Associates

Chartered Accountants

Other matter

The Statement include the results for the quarter ended March 31, 2023, being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" which were subject to limited review by us.

Our opinion is not modified in respect of the above matter.

For M S K A & Associates
Chartered Accountants
ICAI Firm Registration No.105047W

Swapnil Kale

Swapnil Kale
Partner

Membership Number: 117812
UDIN: 23117812BGXQVW1465



Mumbai
May 25, 2023

Toyota Financial Services India Limited

Annexure 1 - Disclosure under Regulation 52(4) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 for the year ended 31 March 2023.

Additional Information

- a) **Debt-Equity ratio**
3.69
- b) **Debt service coverage ratio***
Not applicable
- c) **Interest service coverage ratio***
Not applicable
- d) **Outstanding redeemable preference shares (quantity and value)**
NIL
- e) **Capital redemption reserve and Debenture redemption reserve**
Debenture redemption reserve is not required in respect of privately placed debentures in terms of Rule 18(7)(b)(ii) of Companies (Share Capital and Debenture) Rules, 2014.
- f) **Networth**
Rs.19,617.76 millions
- g) **Net profit after tax**
Rs.1239.78 millions
- h) **Earnings per share****
a. Basic - Rs.1.26
b. Diluted - Rs.1.26
- i) **Current ratio**
Current ratio is 1.33
- j) **Long term debt to working capital ratio**
Long term debt to working capital ratio is 6.13
- k) **Bad debts to Account receivable ratio**
Bad debts to Account receivable ratio is 1.00%
- l) **Current liability ratio**
Current liability ratio is 39.11%
- m) **Total debts to total assets**
Total debts to total assets is 77.61%
- n) **Debtors turnover**
Not Applicable
- o) **Inventory turnover**
Not Applicable
- p) **Operating margin**
Operating margin is 46.14%
- q) **Net profit margin**
Net profit margin is 16.74%
- r) **Sector specific equivalent ratios**
Gross Stage III as at 31 March 2023 is 4.08%
Net Stage III as at 31 March 2023 is 1.85%
Capital adequacy ratio as at 31 March 2023 is 22.07%
Liquidity coverage ratio as at 31 March 2023 is 158.46%

* The requirement of disclosures of debt service coverage ratio, asset cover and interest service coverage ratio is not applicable to the Company as it is a non banking financial Company registered with the Reserve Bank of India

** Not annualised and rounded off to two decimal points

Formula for computation of Ratios are as follows:

1. Debt equity ratio = (Debt securities + Borrowings (other than Debt securities) + Subordinated liabilities) / Networth

2. Current ratio = Current assets / Current liabilities

3. Long term debt to working capital ratio = Long term debt / (Current assets - Current liabilities)

4. Bad debts to Account receivable ratio = Bad debts written off during the period / Average loan receivable

5. Current liability ratio = Current liabilities / Total Liabilities

Total debts to total assets = (Debt securities + Borrowings (other than Debt securities) + Subordinated liabilities) / Total Assets

Operating margin = (Total revenue from operations - Finance cost) / Total revenue

Net profit margin = Profit after tax for the period / Total revenue



Toyota Financial Services India Limited

Annexure 2 - Disclosure pursuant to SEBI Circular SEBI/HO/DDHS/P/CIR/2021/613, dated 10 August 2021, as amended for the year ended 31 March 2023.

Initial Disclosure made by the Company as a Large Corporate

(Amounts are in Rs Million)

| S.No. | Particulars | Details |
|-------|--|--|
| 1 | Name of the company | Toyota Financial Services India Limited |
| 2 | CIN | U74900KA2011FLC058752 |
| 3 | Outstanding borrowing of company as on 31st March, 2022 | 58,640.60 |
| 4 | Highest Credit Rating During the previous FY along with name of the Credit Rating Agency | CRISIL AAA (Stable) & CRISIL A1+ by CRISIL Limited ICRA AAA (Stable) & ICRA A1+ by ICRA Limited |
| 5 | Name of Stock Exchange (*) in which the fine shall be paid, in case of shortfall in the required borrowing under the framework | National Stock Exchange of India Limited (NSE) |

We confirm that we are a Large Corporate as per the applicability criteria given under Chapter XII of SEBI Operational circular dated August 10, 2021 as amended time to time

Annual Disclosure made by the Company as a Large Corporate

| S.No. | Particulars | Details |
|-------|--|---|
| 1 | Name of the Company | Toyota Financial Services India Limited |
| 2 | CIN | U74900KA2011FLC058752 |
| 3 | Financial year | 2022-23 |
| 4 | Details of the current block | |
| i | 3-year block period | 2022-23, 2023-24, 2024-25 |
| ii | Incremental borrowing in the current FY (a) | 26,250.00 |
| iii | Mandatory borrowing through debt securities in the current FY (b) = 25% of (a) | 6,562.50 |
| iv | Actual borrowings done through debt securities in the current FY 2022-23 (c) | 8,000.00 |
| v | Shortfall in the borrowing through debt securities, if any, for FY 2021-22 carried forward to FY 2022-23 (d) | Nil |
| vi | Quantum of (d), which has been met from (c): (e) | Nil |
| vii | Shortfall, if any, in the mandatory borrowing through debt securities for FY 2022-23 (after adjusting for any shortfall in borrowing for FY 2021-22 which was carried forward to FY 2022-23) (f) = (b) - [(c) - (e)] | Nil |
| 5 | Details of penalty to be paid, if any, in respect to previous block | |
| i | 2-year block period | 2021-22, 2022-23 |
| ii | Amount of fine to be paid for the block, if applicable Fine = 0.2% of {(d)-(e)} | Nil |
| 10 | Compliance Status | Complied |



May 25, 2023

To,
The Manager,
National Stock Exchange of India Limited ('NSE'),
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dear Sir/Madam,

Sub: Disclosure of Utilization of Issue Proceeds of Non-Convertible Securities for the Quarter Ended March 31, 2023, pursuant to Regulations 52(7) and 52(7A) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR)

Pursuant to Regulations 52(7) and 52(7A) of the SEBI LODR, Toyota Financial Services India Limited ("the Company / the listed entity") confirms the following:

A. Statement of Utilization of Issue Proceeds:

| Name of the Issuer | ISIN | Mode of Fund Raising (Public issues/ Private placement) | Type of instrument | Date of raising funds | Amount Raised in INR Crores | Funds utilized in INR Crores | Any deviation (Yes/ No) | if 8 is Yes, then specify the purpose of for which the funds were utilized | Remarks, if any |
|---|--------------|---|----------------------------|-----------------------|-----------------------------|------------------------------|-------------------------|--|-----------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| Toyota Financial Services India Limited | INE692Q07381 | Private Placement | Non-Convertible Debentures | 20-Mar-2023 | 150 | 150 | No | Not Applicable | Nil |

B. Statement of Deviation / Variation in use of Issue Proceeds:

| Particulars | Remarks |
|---|--|
| Name of listed entity | Toyota Financial Services India Limited |
| Mode of fund raising | Private placement |
| Type of instrument | Non-convertible Securities |
| Date of raising funds | Series No. Date 36 20-Mar-2023 |
| Amount raised | Series No. Amount in INR Crore 36 150 |
| Report filed for quarter ended | March 31, 2023 |
| Is there a deviation/ variation in use of funds raised? | No Deviation / Variation |

TOYOTA FINANCIAL SERVICES INDIA LIMITED

Registered Office: No. 21, Centropolis, First Floor, 5th Cross, Langford Road, Shanti Nagar, Bangalore – 560 025
P: +91 80 4344 2800 | F: +91 80 4344 2930 | cs@tfsin.co.in | www.toyotafinance.co.in | CIN: U74900KA2011FLC058752

| Whether any approval is required to vary the objects of the issue stated in the prospectus/ offer document? | No | | | | | | | | | | | | | | | | | | | |
|--|-------------------------|---------------------|-----------------------------|----------------|---|-----------------|-----------------|-------------------------|---------------------|-----------------------------|----------------|---|-----------------|---|--|--|--|--|--|--|
| If yes, details of the approval so required? | - | | | | | | | | | | | | | | | | | | | |
| Date of approval | - | | | | | | | | | | | | | | | | | | | |
| Explanation for the deviation/ variation | - | | | | | | | | | | | | | | | | | | | |
| Comments of the audit committee after review | - | | | | | | | | | | | | | | | | | | | |
| Comments of the auditors, if any | - | | | | | | | | | | | | | | | | | | | |
| Objects for which funds have been raised and where there has been a deviation/ variation, in the following table: | | | | | | | | | | | | | | | | | | | | |
| <table border="1"> <thead> <tr> <th>Original object</th> <th>Modified object, if any</th> <th>Original allocation</th> <th>Modified allocation, if any</th> <th>Funds utilised</th> <th>Amount of deviation/ variation for the quarter according to applicable object (in Rs. crore and in %)</th> <th>Remarks, if any</th> </tr> </thead> <tbody> <tr> <td colspan="7" style="text-align: center;">-</td> </tr> </tbody> </table> | | | | | | | Original object | Modified object, if any | Original allocation | Modified allocation, if any | Funds utilised | Amount of deviation/ variation for the quarter according to applicable object (in Rs. crore and in %) | Remarks, if any | - | | | | | | |
| Original object | Modified object, if any | Original allocation | Modified allocation, if any | Funds utilised | Amount of deviation/ variation for the quarter according to applicable object (in Rs. crore and in %) | Remarks, if any | | | | | | | | | | | | | | |
| - | | | | | | | | | | | | | | | | | | | | |
| Deviation could mean: | | | | | | | | | | | | | | | | | | | | |
| a. Deviation in the objects or purposes for which the funds have been raised. | | | | | | | | | | | | | | | | | | | | |
| b. Deviation in the amount of funds actually utilized as against what was originally disclosed. | | | | | | | | | | | | | | | | | | | | |

You are requested to kindly take the same on record.

Thanking You,

Yours Sincerely,

For **Toyota Financial Services India Limited**,

Anupam Vasdani
Chief Financial Officer

CC: Vistra (ITCL) India Limited (Debenture Trustee)

TOYOTA FINANCIAL SERVICES INDIA LIMITED

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Disclosure of related party transactions for half-year period ending 31 March 2023.
Amounts are in INR in Millions

| | | | | | | | | | | | | | | Additional disclosure of related party transactions - applicable only in case the related party transaction relates to loans, inter-corporate deposits, advances or investments made or given by the listed entity/subsidiary. These details need to be disclosed only once, during the reporting period when such transaction was undertaken. | | | | | | | | |
|------|--|------------|---------------------------------------|---|--|---|--|---|--|---|--------------|--------------|---|--|------------------------|--------------------|--|------------------------|----------|----------------|-----------------------------------|----------------|
| S.No | Details of the party (listed entity /subsidiary) entering into the transaction | | Details of the counterparty | | Type of related party transaction | Value of the related party transaction as approved by the audit committee | Value of transaction during the reporting period | In case monies are due to either party as a result of the transaction | | In case any financial indebtedness is incurred to make or give loans, inter-corporate deposits, advances or investments | | | Details of the loans, inter-corporate deposits, advances or investments | | | | | | | | | |
| | Name | PAN | Name | Relationship of the counterparty with the listed entity or its subsidiary | | | | Opening balance as on 01 Oct 2022 | Closing Balance as on 31 Mar 2023 | Nature of indebtedness (loan/ issuance of debt/ any other etc.) | Cost | Tenure | Nature (loan/ advance/ inter-corporate deposit/ investment) | Interest Rate (%) | Tenure | Secured/ unsecured | Purpose for which the funds will be utilised by the ultimate recipient of funds (endusage) | | | | | |
| 1 | Toyota Financial Services India Limited | AADCT8494p | Toyota Financial Services Corporation | Holding Company | Professional fees | 2.19 | 1.35 | 0.43 | 0.43 | | | | | | | | | | | | | |
| 2 | | | | | Staff Welfare | | | | | | | | | | | | | | | | | |
| 3 | | | | | Training expenses | | | | | | | | | | | | | | | | | |
| 4 | | | | | Toyota Kirloskar Motor Private Limited | Fellow Subsidiaries | Others | | | | | | | | | | | | | | | |
| 5 | | | | | | | (i) Expenses- | Professional fees | | | | | | | | | | | | | | |
| 6 | | | | | | | Office rent | | | | | | | | | | | | | | | |
| 7 | | | | | | | IT Network Communication | 0.07 | 0.04 | 0.04 | - | | | | | | | | | | | |
| 8 | | | | | | | Others | 1.15 | 0.97 | 0.02 | - | | | | | | | | | | | |
| 9 | | | | | | | (ii) Income- | Incentive Fees** | 37.2 | 11.68 | 3.61 | 2.59 | | | | | | | | | | |
| 10 | | | | | | | Lease Income | 31 | 10.24 | 1.61 | 3.01 | | | | | | | | | | | |
| 11 | | | | | | | Professional fees | | | | | | | | | | | | | | | |
| 12 | | | | | | | (iii) Purchase of fixed asset | 72.72 | 17.82 | | | | | | | | | | | | | |
| 13 | | | | | | | (iv) Sale of fixed asset | 11 | 11.00 | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | | | | | | | | | |
| 16 | | | | | | | Toyota Motor Finance, Netherlands | Fellow Subsidiaries | Borrowings (# at applicable conversion rate on execution date * at applicable conversion rate on 31 March 23) Interest on borrowings(at applicable conversion rate on 31 Mar 23) | # 5336.975 | # 3572.29 | # 1686.15 | 5412.66* | | | | External Commercial borrowings(ECB) | 0.15% | 3.5yrs | Unsecured | To fund Retail loan disbursements | |
| 17 | | | | | | | Toyota Motor Credit Corporation | Ultimate Holding Company | Information technology services | 4 | 0.66 | 0.24 | 0.27 | | | | | | | | | |
| 18 | | | | | | | Toyota Motor Asia Pacific Pte Ltd | Fellow Subsidiaries | Professional fees | 4.73 | 1.91 | 1.22 | 1.60 | | | | | | | | | |
| 19 | | | | | Toyota Daihatsu Engineering & Manufacturing Co. Ltd. | Fellow Subsidiaries | Information technology services | 5.08 | 1.99 | 1.50 | 1.60 | | | | | | | | | | | |
| 20 | | | | | | | Training expenses | 0 | | | | | | | | | | | | | | |
| 21 | | | | | Toyota Tsusho Systems, Singapore | Affiliated | Information technology services | 0.48 | 0.27 | | | | | | | | | | | | | |
| 22 | | | | | Toyota Tsusho Systems, Thailand | Affiliated | Information technology services | 1.69 | | | | | | | | | | | | | | |
| 23 | | | | | Toyota Tsusho Systems India Pvt Ltd | Affiliated | Information technology services | 16.53 | 2.84 | 0.15 | - | | | | | | | | | | | |
| 24 | | | | | | | i.Expenses- | | | | | | | | | | | | | | | |
| 25 | | | | | | | Office Rent | 0.46 | 0.46 | | | | | | | | | | | | | |
| 26 | | | | | | | Commission paid | 16.80 | 14.57 | | 2.25 | | | | | | | | | | | |
| 27 | | | | | | | ii. Income | | | | | | | | | | | | | | | |
| 28 | | | | | | | INF Loan Interest | 0.05 | 0.05 | | | | | | | | | | | | | |
| 29 | | | | | | | INF Loan renewal fee | 0.02 | 0.02 | | | | | | | | | | | | | |
| 30 | | | | | | | Loan | 623.00 | | | | | | | Inventory Funding Loan | | Yearly Renewal | Inventory Funding Loan | 10.55% | Yearly Renewal | Secured | Vehicle Dealer |
| 31 | | | | | Koyo Bearings India Pvt Ltd | Affiliated | Lease income | 0.63 | 0.63 | | | | | | | | | | | | | |
| 32 | | | | | Mr. N. Raja | Managing Director | Short term employee benefits | 19.21 | 8.03 | | | | | | | | | | | | | |
| 33 | | | | | Mr. Manabu Ueno | Whole time Director | Short term employee benefits | 20.72 | 8.43 | | | | | | | | | | | | | |
| 34 | | | | | Mr. Anupam Vardani | Chief Financial Officer | Short term employee benefits | 11.02 | 6.59 | | | | | | | | | | | | | |
| 35 | | | | | Mr. R NithyaPrabhu | Company Secretary | Short term employee benefits | 2.68 | 1.56 | | | | | | | | | | | | | |
| 36 | | | | | Ms.Sunita Rajiv Handa | Independent Director | Sitting Fees | 0.5 | 0.30 | | | | | | | | | | | | | |
| 37 | | | | | Mr. V. Prakash | Independent Director | Sitting Fees | 0.2 | 0.20 | | | | | | | | | | | | | |
| 38 | | | | | N. Raja | Managing Director | Vehicle Loan | 1.00 | 0.13 | 0.91 | 0.77 | | | | Loan | | 7.69 36 | Secured | Car loan | | | |
| 39 | | | | | | | | | | | | | | | | | | | | | | |





Date: April 26, 2023

Format of the Initial Disclosure to be made by an entity identified as a Large Corporate
(Pursuant to Chapter XII of SEBI Operational circular dated August 10, 2021 as amended time to time)

| Sr. No. | Particulars | Details |
|---------|--|--|
| 1 | Name of the company | Toyota Financial Services India Limited |
| 2 | CIN | U74900KA2011FLC058752 |
| 3 | Outstanding borrowing of company as on 31st March, 2023 (based on unaudited financials), (in Rs cr) | 7,243.80 |
| 4 | Highest Credit Rating During the previous FY along with name of the Credit Rating Agency | CRISIL AAA (Stable) & CRISIL A1+ by CRISIL Limited ICRA AAA (Stable) & ICRA A1+ by ICRA Limited |
| 5 | Name of Stock Exchange (*) in which the fine shall be paid, in case of shortfall in the required borrowing under the framework | National Stock Exchange of India Limited (NSE) |

We confirm that we are a Large Corporate as per the applicability criteria given under Chapter XII of SEBI Operational circular dated August 10, 2021 as amended time to time

For Toyota Financial Services India Limited

RAJAGOPAL
NITHYA PRABHU
Digitally signed by
RAJAGOPAL NITHYA
PRABHU
Date: 2023.04.27 17:28:32
+05'30'

R Nithya Prabhu

Company Secretary

Contact Details: 080-43442800

ANUPAM
VASDANI
Digitally signed by
ANUPAM VASDANI
Date: 2023.04.27
17:28:53 +05'30'

Anupam Vasdani

Chief Financial Officer

Contact Details: 080-43442800

* In terms paragraph of 2.2(d) of the circular, beginning FY2022, in the event of shortfall in the mandatory borrowing through debt securities, a fine of 0.2% of the shortfall shall be levied by Stock Exchanges at the end of the two-year block period. Therefore, an entity identified as LC shall provide, in its initial disclosure for a financial year, the name of stock exchange to which it would pay the fine in case of shortfall in the mandatory borrowing through debt markets.



May 14, 2023

**Format of the Annual Disclosure to be made by an entity identified as a Large Corporate
(Applicable from FY 2022 onwards)**

(Pursuant to Chapter XII of SEBI Operational circular dated August 10, 2021 as amended time to time)

1. Name of the Company: Toyota Financial Services India Limited

2. CIN: U74900KA2011FLC058752

3. Report filed for FY: 2022-23

4. Details of the current block (all figures in Rs crore):

| SI No. | Particulars | Details |
|--------|---|-------------------------------------|
| 1 | 3-year block period (specify financial years) | (2022-23), (2023-24 and (2024-2025) |
| 2 | Incremental borrowing done in FY 2022-23 (a) | 2,625.00 |
| 3 | Mandatory borrowing to be done through debt securities in FY 2022-23 (b) = (25% of a) | 656.25 |
| 4 | Actual borrowings done through debt securities in FY 2022-23 (c) | 800.00 |
| 5 | Shortfall in the borrowing through debt securities, if any, for FY 2021-22 carried forward to FY 2022-23 (d) | NIL |
| 6 | Quantum of (d), which has been met from (c): (e) | NIL |
| 7 | Shortfall, if any, in the mandatory borrowing through debt securities for FY 2022-23 {after adjusting for any shortfall in borrowing for FY 2021-22 which was carried forward to FY 2022-23} (f)= (b)-[(c)-(e)] {If the calculated value is zero or negative, write "nil"} | NIL |

5. Details of penalty to be paid, if any, in respect to previous block (all figures in Rs. crore):

| SI No. | Particulars | Details |
|--------|--|-----------------------|
| 1 | 2-year block period (specify financial years) | (2022-23), (2023-24), |
| 2 | Amount of fine to be paid for the block, if applicable Fine = 0.2% of {(d)-(e)} # | NIL |

For Toyota Financial Services India Limited

R Nithya Prabhu

RAJAGOPAL
NITHYA PRABHU
Digitally signed by
RAJAGOPAL NITHYA PRABHU
Date: 2023.05.14 12:17:48
+05'30'

Anupam Vasdani

ANUPAM
VASDANI
Digitally signed by
ANUPAM VASDANI
Date: 2023.05.14
12:18:16 +05'30'

Company Secretary

Contact Details: 080-43442800

Chief Financial Officer

Contact Details: 080-43442800

(d) and (e) are the same as mentioned at sl. nos. 5 and 6 in the table given at point no. 4 of this annexure

TOYOTA FINANCIAL SERVICES INDIA LIMITED

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May 25, 2023

To,
The Manager,
National Stock Exchange of India Limited ('NSE'),
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dear Sir/Madam,

Sub: Declaration pursuant to Regulation 52(3)(a) of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 (SEBI LODR)

We hereby certify that the Statutory Auditors of the Company, M/s. M S K A & Associates, Chartered Accountants have issued an Audit Report with an unmodified opinion on the Audited Financial Statements/Results of the Company for the Financial Year Ended March 31, 2023.

You are requested to kindly take the same on record.

Thanking You,

Yours Sincerely,

For **Toyota Financial Services India Limited,**

Anupam Vasdani
Chief Financial Officer

TOYOTA FINANCIAL SERVICES INDIA LIMITED

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